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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 5 July 1991

MIDWESTERN REGION (MCPA)

Adrian College
University of Akron
Augustana College
Augustana College-Sioux Falls
Bowling Green University
Bradley University
Buena Vista College
Calvin College
Capital University
Case Western Reserve University
Cedarville College
Central Missouri State University
University of Chicago
University of Chicago-Grad. School of Bus.
University of Cincinnati
Cleveland State University
Coe College
Concordia College
Davenport College-Grand Rapids
University of Dayton
Defiance College
DePaul University
DePauw University
Doane College
Dordt College
Drake University
Eastern Michigan University
Emporia State College
Eureka College
Ferris State University
Grace College
Grand View College
Greenville College
Hanover College
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Chemistry & Chem. Engrg.
University of Illinois- Commerce & Business
University of Illinois-Engineering
Indiana University
Indiana University-Northwest
Indiana University/Purdue University-Indianapolis
Iowa State University-Agriculture
Iowa State University-Bus., Sci. & Humanities
Iowa State University-Design
Iowa State University-Engineering
Iowa State University-Family & Consumer Science
Iowa State University-Veterinary Medicine
University of Iowa- Bus. / Lib. Arts / Engrg.
John Carroll University
Judson College
Kalamazoo College
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engineering
Kenyon College
Knox College
Lawrence University
Loras College
Mac Murray College
Manchester College
Marietta College
Marquette University
Mayville State University
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engineering
University of Michigan-Dearborn
University of Minnesota-Agriculture
University of Minnesota-Carlson School of Management
University of Minnesota-Liberal Arts
Minot State University
University of Missouri-Columbia - Engineering
University of Missouri-Rolla
University of Missouri-St. Louis
Missouri Western State College
College of Mount St. Joseph
Mundelein College
Muskingum College
North Central College
University of North Dakota
Northern Illinois University
Northern Michigan University
Northland College
Northwestern College
Northwestern University
Northwestern University-Kellogg Graduate School of Business
Northwest Missouri State University
University of Notre Dame
Ohio Northern University
Ohio State University-Agriculture
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engineering
Ohio University
Ohio Wesleyan University
Otterbein College
Pittsburg State University
Purdue University
Rockford College
Saginaw Valley State University
Southern Illinois University- Carbondale
Southern Illinois University- Edwardsville
Southwest Missouri State University
St. Ambrose University
College of St. Thomas
Stephens College
Taylor University
University of Toledo
Tri-State University
Viterbo College
Walsh College of Accounting & Business
Washington University - Business
Washington University - Engineering
Wayne State University
Westmar College
University of Wisconsin-Eau Claire
University of Wisconsin-Green Bay
University of Wisconsin-Madison - Arts
University of Wisconsin-Madison - Business
University of Wisconsin-Madison - Engineering
University of Wisconsin-Platteville
University of Wisconsin-River Falls
University of Wisconsin-Stout
Wichita State University
College of Wooster
Wright State University
Youngstown State University

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Midwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1990, and August 31, 1991. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (May 6, 1991 through June 5, 1991) and cumulatively (September 1, 1990, and June 5, 1991). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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ISSN 1048-7735

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 5/6/91 THROUGH 6/5/91							CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	228	611	$26937	$26364	$30000	$27000	$23500	1258	2774	$27217	$26602	$30000	$27500	$23500
BUSINESS ADMIN (INCL MGMT	185	376	23723	23933	30000	23080	17000	442	966	23978	23616	30000	24000	17680
DISTRIBUTION MANAGEMENT	+	4	+	29577				11	18	27382	27495	*	*	*
ECONOM & FINANCE (BANKING	155	441	25513	25890	31500	25000	19200	528	1238	26215	25913	32000	26500	20000
HOTEL/RESTAURANT MGMT.	44	69	20348	21100	23000	21000	17420	52	118	20419	21127	23000	21000	17420
HUMAN RSRCS (incl LABOR R	4	39	23517	24238	*	*	*	12	93	25147	24066	*	*	*
MANAGEMENT INFO SYSTEMS	31	98	28767	29039	31400	28600	26600	113	322	28572	28412	31700	28500	25500
MARKETING/MARK MGMT (RESR	145	346	23481	23718	28000	23500	18000	468	1081	24338	23850	28500	24500	19000
REAL ESTATE	+	1	+	20000				2	7	22500	20760	*	*	*
COMMUNICATIONS														
ADVERTISING	6	9	26500	24667	*	*	*	29	51	23159	21866	27500	22500	18000
COMMUNICATIONS	32	65	23276	23155	30000	24000	16000	99	193	22356	22067	29700	22500	16000
JOURNALISM	17	30	23764	22821	*	*	*	64	103	21199	20586	28000	22000	14196
TELECOMMUN/BROADCASTING	11	13	22964	22200	*	*	*	40	52	24197	23388	30000	25000	19000
EDUCATION														
ELEMENTARY EDUCATION	20	56	20680	20015	26200	21000	14500	75	273	19891	20054	23600	21000	14000
PRE-ELEMENTARY EDUCATION	2	3	16750	16167	*	*	*	8	30	19895	16599	*	*	*
PHYSICAL EDUCATION	2	4	20500	19750	*	*	*	8	29	18797	19314	*	*	*
SPECIAL EDUCATION	4	10	19278	20711	*	*	*	12	50	22083	22424	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	8	11	22361	21854	*	*	*	11	27	21154	21159	*	*	*
TEXTILES & CLOTHING	21	43	20260	21250	25000	20000	16000	49	82	20452	21210	25000	21000	15000
MERCHANDISING MANAGEMENT	2	13	20830	21233	*	*	*	21	44	21912	21017	24000	23000	20000
HUMANITIES														
FOREIGN LANGUAGES	9	19	21140	21962	*	*	*	16	36	21457	21636	*	*	*
LETTERS (incl English, Li	10	44	19657	20966	*	*	*	33	112	20287	21490	25000	20800	13000
VISUAL & PERFORMING ARTS	8	13	16625	18520	*	*	*	32	63	17941	19646	22700	18000	13500
HUMANITIES - OTHER	22	35	24568	23977	35000	23393	18500	51	81	23257	22806	28500	23000	18000
SOCIAL SCIENCES														
CRIMINAL JUSTICE	7	18	24571	23295	*	*	*	33	58	21511	21533	28000	20488	15996
HISTORY	1	37	19500	25430	*	*	*	10	68	22200	23465	*	*	*
POLITICAL SCIENCE/GOVT	9	54	23844	24407	*	*	*	46	131	22286	23063	28000	22000	17500
PSYCHOLOGY	18	52	21328	21918	*	*	*	73	151	20246	20553	29000	19000	13500
SOCIOLOGY	5	21	20512	22206	*	*	*	27	63	19340	20119	23000	19200	14400
SOCIAL SCIENCES-OTHER	3	46	21667	22570	*	*	*	34	127	20059	21536	24000	20000	16000
ENGINEERING														
AEROSPACE & AERONAUTICAL	10	21	30792	31568	*	*	*	59	123	30507	30434	34000	30160	27000
AGRICULTURAL	4	5	32710	30822	*	*	*	22	39	31449	30878	38100	30850	27000
ARCHITECTURAL	5	10	28066	32103	*	*	*	8	50	28374	31193	*	*	*
BIOENGINEERING & BIOMEDIC	2	3	31800	32867	*	*	*	6	9	30933	29567	*	*	*
CHEMICAL	141	376	38024	37591	40722	38200	36000	525	1352	37559	37381	40000	37992	35400
CIVIL	118	264	29718	29902	36000	28462	25800	350	829	29195	29666	34800	28800	24752
COMPUTER	34	70	31979	33158	35700	32850	26400	107	201	32189	32368	36000	33000	26500
ELECTRICAL/ELECTRONIC	222	537	33791	33298	37200	34000	31200	689	1642	33571	33191	37200	33840	30000

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/6/91 THROUGH 6/5/91							CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	2	2	$28000	$28000	*	*	*	3	6	$29667	$28983	*	*	*
INDUSTRIAL	106	148	32372	32199	$35700	$32000	$29000	288	414	32553	32299	$35300	$33000	$29000
MECHANICAL	249	567	34429	33881	39240	34000	30000	830	1893	34153	34007	38000	34[illegible]	30000
METALLURGICAL	14	35	33579	32473	*	*	*	75	151	33690	33400	35520	336[illegible]	[illegible]1200
MINING (INCL GEOLOGICAL)	1	9	28000	32889	*	*	*	20	48	30688	31504	33600	30928	[illegible]6400
NUCLEAR	3	6	34033	32733	*	*	*	12	21	32732	32447	*	*	*
PETROLEUM	8	27	38078	40090	*	*	*	17	181	39272	38972	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	32	47	34945	34088	40000	33000	29500	73	180	31304	29697	37240	30000	25000
INDUSTRIAL TECHNOLOGY	+	17	+	30004				12	35	26250	28645	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	6	19	24500	25019	*	*	*	19	74	23676	23145	*	*	*
ANIMAL SCIENCES	+	2	+	33500				15	29	19873	22557	*	*	*
PLANT SCIENCES	1	3	19000	18467	*	*	*	9	15	19498	20140	*	*	*
NATURAL RESOURCES	1	2	27000	19500	*	*	*	4	12	20820	20588	*	*	*
OTHER AGRICULTURAL SCIENC	+	10	+	22970				5	37	21620	24158	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	59	220	30064	31122	35200	30000	24000	298	762	30213	30680	34890	30576	25000
COMPUTER PROGRAMMING	10	16	26244	26392	*	*	*	17	35	25725	27216	*	*	*
INFORMATION SCIENCES & SY	12	58	27882	30187	*	*	*	88	200	29644	29344	33400	29750	27000
SYSTEMS ANALYSIS	+	2	+	33450				3	8	29000	27433	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	35	96	30155	30809	34000	30000	26000	[illegible]	155	29166	29654	34000	30000	26000
HEALTH SCIENCES	2	9	30456	22279	*	*	*	9	41	23957	20941	*	*	*
NURSING	24	161	30188	32000	35000	30000	25000	62	250	27451	30801	35000	26500	22000
PHARMACY	6	28	39840	39082	*	*	*	6	56	39840	39439	*	*	*
SCIENCES														
ACTUARIAL	20	20	33708	33708	37500	33350	31441	26	26	32309	32309	37000	32750	28000
ARCHITECTURAL & ENVIRONME	+	2	+	36500				3	18	23167	27578	*	*	*
BIOLOGICAL	6	13	24872	24672	*	*	*	21	61	21877	21457	26000	21000	18000
CHEMISTRY	17	29	26549	25951	*	*	*	47	80	27339	27108	33180	29500	19760
GEOLOGY & GEOLOGICAL SCI	+	2	+	30000				8	27	27013	28380	*	*	*
MATHEMATICS	17	66	28986	28995	*	*	*	43	162	27683	27978	34800	29328	21023
PHYSICS	+	6	+	27207				3	21	25533	28530	*	*	*
OTHER PHYSICAL & EARTH SC	1	2	30000	32520	*	*	*	1	7	30000	25084	*	*	*
POLYMER SCIENCE	+	1	+	32600				2	3	35250	34367	*	*	*
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	2175	5492						7481	17694					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/6/91 THROUGH 6/5/91							CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	143	407	$27367	$26828	$30000	$27000	$24500	961	2044	$27813	$27158	$31000	$27540	$25000
ACCOUNTING (PRIVATE)	99	239	26439	25752	30000	26000	20000	307	775	25564	25180	30000	26000	18500
COMMERCIAL BANKING (CNSMR	12	46	22747	21336	*	*	*	32	107	22949	21970	28000	23000	18000
COMMERCIAL BANKING (LENDG	39	52	23664	23366	28000	23500	19000	104	137	23937	23780	28000	24000	19000
INVESTMT BANKING (CORP FN	2	20	25250	30614	*	*	*	12	43	28625	29041	*	*	*
INVESTMT BANKNG (M & A)	+	3	+	32000				1	5	33000	30600	*	*	*
INVESTMT BANKG (REAL EST)	+	2	+	27500				1	6	20000	21750	*	*	*
INVESTMT BANKG (SALES & T	1	9	15000	27067	*	*	*	5	26	23900	24777	*	*	*
FINANCIAL/TREASURY ANALYS	49	128	27264	27735	35000	27300	22000	173	404	27742	27443	33500	28800	22000
PORTFOLIO MGMT/BROKERAGE	6	23	27000	27209	*	*	*	11	50	23091	25137	*	*	*
UNDERWRITING	13	36	24288	24585	*	*	*	68	139	24668	24433	28500	24400	20200
INSURANCE - CLAIMS	18	39	23196	22997	*	*	*	54	113	22302	22785	26280	23000	16000
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	5	7	20452	22323	*	*	*	19	32	20473	20515	*	*	*
MEDIA PLANNING	7	10	17071	18614	*	*	*	9	17	20367	20232	*	*	*
REPORTING	6	9	26167	23400	*	*	*	11	22	20803	18422	*	*	*
PRODUCTION	7	15	24649	22816	*	*	*	32	55	26060	24295	33840	27000	15000
PUBLIC RELATIONS	8	20	21425	21533	*	*	*	28	54	20844	20463	27000	20000	15013
WRITING / EDITING	3	11	20499	21363	*	*	*	18	38	19383	20671	*	*	*
MARKETING														
ADVERTISING	6	17	22667	23224	*	*	*	15	43	21300	21360	*	*	*
BRAND/PRODUCT MANAGEMENT	10	27	23830	25951	*	*	*	35	125	23493	24443	30000	23275	17000
BUYER/MERCHANDISING	71	122	22554	23710	27000	22500	19000	201	303	22867	23517	28000	23000	19000
DISTRIBUTION	4	10	26650	25106	*	*	*	22	46	27415	26051	33000	28500	22000
MARKET RESEARCH	3	25	34500	25942	*	*	*	22	77	25059	25448	33000	24250	16500
PURCHASING	7	8	35214	33440	*	*	*	17	32	30629	27716	*	*	*
SALES	167	350	26060	25667	32004	26000	19000	530	1080	26178	25372	32100	26000	19848
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	4	7	22170	23423	*	*	*	24	32	20113	20765	25206	20000	15600
FINANC,TAXA, MONETARY POL	3	16	23667	21026	*	*	*	23	80	23325	22655	26214	22100	20500
ECONOMIC PROGRAMS	+	10	+	21486				1	17	17600	21721	*	*	*
LAW ENFORCEMENT	12	25	23708	23342	*	*	*	32	59	23338	23076	30000	22000	17060
MILITARY	6	25	23667	23440	*	*	*	17	55	24943	23685	*	*	*
NATIONAL SECURITY	+	1	+	27000				1	9	23000	20956	*	*	*
URBAN / REGIONAL PLANNING	+	2	+	19500				2	10	15632	19183	*	*	*
ENGINEERING														
BIOENGINEERING	3	3	30200	30200	*	*	*	5	9	30120	27622	*	*	*
DESIGN / CONSTRUCT	111	281	30892	30892	37000	30000	25800	348	877	30568	30766	36300	30000	24812
ENVIRONMENTAL/SANITATION	13	56	31307	31853	*	*	*	48	159	29300	30989	37675	29200	20000
MANUFACTURING/INDUSTRIAL	155	264	34603	34018	38500	34000	30000	614	980	34204	33930	37752	34200	30500
SYSTEMS / PROGRAMMING	22	74	31269	32300	34200	31900	28000	81	241	31844	32238	35000	32000	28000
POWER SYSTEMS	40	83	34387	33351	36500	33900	32250	115	233	33702	33217	36300	33600	31500
SOFTWARE DESIGN & DEVELOP	15	77	32660	33724	*	*	*	69	206	32318	32869	36142	32500	27000
HARDWARE DESIGN & DEVELOP	22	51	34006	34041	36000	34500	30000	86	191	34318	33709	37000	34500	30420

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/6/91 THROUGH 6/5/91							CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	27	93	$34355	$34602	$39000	$34200	$28000	143	328	$34858	$34268	$38600	$35000	$30400
TESTING	15	38	31416	30612	*	*	*	54	145	31228	30692	36000	32080	24900
PROCESS ENGINEERING	113	267	38029	37737	40722	38400	36000	379	1072	37463	37658	40000	38000	35100
PROJECT ENGINEERING	111	341	33050	34080	37500	33700	27500	396	1113	33131	34092	38000	33680	27500
OTHER ENGINEERING	258	494	33373	33341	38640	33600	28000	596	1480	33130	32821	38400	33600	27700
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	1	7	18000	19789	*	*	*	10	28	25918	23074	*	*	*
INDUSTRIAL HYGIENE	3	3	24233	24233	*	*	*	4	5	24133	24106	*	*	*
MEDICAL TECHNOLOGY	2	14	33750	27564	*	*	*	11	44	24973	24765	*	*	*
NURSES / PERSONAL CARE	24	160	29753	31947	35000	30000	25000	59	245	27012	30640	32000	26000	21000
OCCUPATIONAL THERAPY	9	20	28056	29412	*	*	*	11	38	29189	29627	*	*	*
PHARMACIST	6	28	39840	39082	*	*	*	6	57	39840	39213	*	*	*
PHYSICAL THERAPY	20	20	31630	31630	35000	31000	30000	22	24	30370	29532	34100	30750	29500
RESPIRATORY THERAPY	+	1	+	27600				1	5	34000	32651	*	*	*
OTHER HEALTH RELATED	15	62	24018	29176	*	*	*	32	123	21772	26394	27500	23000	15000
SOCIAL SERVICES														
ADMINISTRATION	1	14	30000	19138	*	*	*	9	34	22180	20069	*	*	*
COUNSELING	6	17	19167	17866	*	*	*	26	62	18100	17107	22000	18000	14000
FUNDRAISING / DEVELOPMENT	+	3	+	18500				+	4	+	17685			
SOCIAL WORK	6	16	19367	18278	*	*	*	25	55	17794	17470	20280	18000	14000
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	55	151	27326	28899	31000	28000	22500	262	576	28483	28799	33700	28530	23040
INFORMATION SYSTEMS	20	75	33251	30816	36960	32550	29450	105	253	30737	29911	35000	31000	27000
SYSTEMS ANALYSIS & DESIGN	34	95	29723	30889	34000	29460	26000	122	344	29829	30178	34800	29640	25500
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	19	29	32705	32700	*	*	*	26	50	32293	32220	35000	32020	29520
AGRICULTURE/NAT'L RESOURC	2	13	23250	20954	*	*	*	38	91	20978	21863	26000	20500	17500
ARCHITECTURE	+	2	+	36500				2	10	25000	28290	*	*	*
CONSULTING	61	183	29660	29328	33700	30000	26000	243	491	29697	29214	34000	29000	26000
HUMAN RESRCS /INDUS RELS	12	31	25922	25484	*	*	*	30	95	24289	23651	30000	24350	19500
MANAGEMENT TRAINEE	209	547	22007	22823	27840	21500	17000	534	1354	22555	22764	30000	22000	16500
MATH/STATISTICIANS	4	10	26631	23959	*	*	*	5	33	27545	23647	*	*	*
PARALEGAL	1	16	37000	21706	*	*	*	3	25	21833	20592	*	*	*
RESEARCHERS NON-TECHNICAL	1	6	19500	21157	*	*	*	2	13	20262	22612	*	*	*
RESEARCHERS - TECHNICAL	8	17	26279	27590	*	*	*	25	43	29099	28678	35500	30000	21600
TEACHING	40	109	20555	20291	26000	20888	15000	146	523	20482	20475	24000	21000	14800
TOTALS	2175	5492						7481	17694					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Report No. 5 JULY 1991

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/6/91 THROUGH 6/5/91							CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	9	57	$32622	$30961	*	*	*	27	239	$33144	$31257	$37000	$34500	$27500
MBA--NON-TECH	65	107	34152	33959	$42000	$34000	$25000	143	362	35579	35225	48000	35000	26000
MBA--TECH	7	20	35040	38099	*	*	*	45	79	41012	39402	51600	40000	31500
MS-BUSINESS	12	18	42740	40982	*	*	*	30	39	44181	42121	53000	42290	33800
ECONOMICS & FINANCE (BANK	78	88	39434	38966	48000	39000	32760	214	235	42435	41841	52000	42000	34600
HUMAN RESOURCES (INCL LAB	15	21	40887	39090	*	*	*	38	53	41924	38700	49000	42500	32400
MANAGEMENT INFORMATION SY	7	17	35346	36666	*	*	*	13	33	34425	35820	*	*	*
MARKETING/MKTNG MGT (RESE	34	41	41626	40678	51000	42000	33600	129	141	44014	43503	53000	45000	33600
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	4	+	33250			
COMMUNICATIONS	2	2	34900	34900	*	*	*	3	8	33587	29320	*	*	*
JOURNALISM	+	+	+	+				2	2	21500	21500	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	1	1	20000	20000	*	*	*	4	16	28134	23926	*	*	*
ELEMENTARY EDUCATION	+	2	+	25500				2	29	23000	24354	*	*	*
PHYSICAL EDUCATION	2	2	24250	24250	*	*	*	2	7	24250	23286	*	*	*
READING EDUCATION	+	+	+	+				+	1	+	32944			
SPECIAL EDUCATION	4	4	23784	23784	*	*	*	6	14	23752	23764	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	2	+	16650			
LETTERS	2	3	32750	29394	*	*	*	2	7	32750	26026	*	*	*
VISUAL & PERFORMING ARTS	3	3	23967	23967	*	*	*	3	5	23967	22845	*	*	*
HUMANITIES - OTHER	5	5	33968	33968	*	*	*	8	9	34355	32760	*	*	*
SOCIAL SCIENCES														
HISTORY	+	+	+	+				+	+	+	+			
POLITICAL SCIENCE / GOVT	1	1	22145	22145	*	*	*	1	1	22145	22145	*	*	*
PSYCHOLOGY	1	2	20000	19500	*	*	*	10	12	23461	23209	*	*	*
SOCIOLOGY	+	+	+	+				1	3	24000	24267	*	*	*
SOCIAL SCIENCES - OTHER	+	+	+	+				10	13	32508	30853	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	4	4	35970	35970	*	*	*	10	15	35250	35934	*	*	*
AGRICULTURAL	+	1	+	35400				2	3	28500	30800	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	27950				2	3	32750	31150	*	*	*
CHEMICAL	5	24	38300	41462	*	*	*	30	68	39563	40352	41500	40000	37000

continued

MCPA REGIONAL Report No. 5 JULY 1991
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/6/91 THROUGH 6/5/91							CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
CIVIL	30	39	$34363	$35077	$38676	$34000	$31000	69	112	$34068	$34912	$38676	$34000	$30000
COMPUTER	9	11	36767	38264	*	*	*	14	18	38754	39297	*	*	*
ELECTRICAL/ELECTRONIC	43	55	38737	39012	42000	39360	34000	110	173	38957	38658	43600	39000	34000
INDUSTRIAL	7	11	38530	38253	*	*	*	20	32	37618	36989	42000	38760	32000
MECHANICAL	30	51	38430	36980	42000	38700	34500	86	165	39417	37856	43000	39000	34500
METALLURGICAL	1	5	41500	37552	*	*	*	11	24	38250	37917	*	*	*
MINING & MINERAL	+	+	+	+				12	14	33775	35007	*	*	*
NUCLEAR	4	5	39965	39048	*	*	*	6	7	39243	38691	*	*	*
PETROLEUM	+	4	+	47150				1	31	47300	44097	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	3	5	41667	34147	*	*	*	5	9	33341	28291	*	*	*
HEALTH SCIENCES	2	3	27000	24240	*	*	*	13	17	26192	25895	*	*	*
NURSING	4	4	55500	55500	*	*	*	4	4	55500	55500	*	*	*
SCIENCES														
AGRICULTURAL & NATL RESOU	+	1	+	30000				1	7	26000	26671	*	*	*
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	1	+	28080			
BIOLOGICAL	1	2	22000	26000	*	*	*	2	5	20350	24012	*	*	*
CHEMISTRY	5	6	36944	36657	*	*	*	11	13	35465	34411	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	24	57	40720	38404	44000	41100	37745	62	137	38341	37710	44000	38150	30000
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	1	4	41820	38755	*	*	*	2	34	33410	37134	*	*	*
MATHEMATICS (INCL ACTUARI	4	6	34376	30334	*	*	*	9	18	33056	29206	*	*	*
PHYSICS	+	+	+	+				+	3	+	27219			
POLYMER	+	2	+	34980				+	2	+	34980			
TOTALS	425	695						1175	2229					

Master's Degree Candidates - Experience[1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 5/6/91 THROUGH 6/5/91

CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	53	60	$41828	$41173	$54000	$40000	$33000	120	184	$45102	$44328	$56000	$45000	$31000
MBA--TECH	19	26	51537	49085	*	*	*	50	71	49614	48762	60000	50000	35000
OVER 2 TO 4 YEARS														
MBA--NON-TECH	84	97	48239	48008	60000	49300	38000	181	300	50534	48622	65000	51000	38000
MBA--TECH	52	58	53712	53184	65000	53500	42000	119	161	54257	52801	70000	54000	45000
OVER 4 YEARS														
MBA--NON-TECH	244	264	53017	52026	70000	53000	40000	302	407	52871	50782	70000	52650	40000
MBA--TECH	105	117	54827	54295	72000	53500	45000	154	196	54794	53706	70000	54000	45000
TOTALS	557	622						926	1319					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/6/91 THROUGH 6/5/91							CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	+	+	+			
COMPUTER & INFOR SCIENCES	5	16	$58700	$59894	*	*	*	11	26	$55455	$58458	*	*	*
ECONOMICS	1	2	33500	43000	*	*	*	1	2	33500	43000	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	5	6	46100	43417	*	*	*	6	11	45583	40597	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	1	1	45000	45000	*	*	*	1	3	45000	36667	*	*	*
FOREIGN LANGUAGES	+	+	+	+				1	2	28000	36870	*	*	*
HUMANITIES	+	+	+	+				+	+	+	+			
PSYCHOLOGY	3	4	36333	38250	*	*	*	7	9	44143	45078	*	*	*
SOCIOLOGY	1	1	40000	40000	*	*	*	1	1	40000	40000	*	*	*
SOCIAL SCIENCES	+	+	+	+				+	1	+	30000			
ENGINEERING														
AEROSPACE	+	+	+	+				+	3	+	46027			
CHEMICAL	21	47	53571	53612	$56040	$55500	$52800	28	75	53507	53114	$56040	$55250	$50460
CIVIL	+	+	+	+				3	6	42667	41499	*	*	*
COMPUTER	2	3	48500	55833	*	*	*	4	5	50375	54400	*	*	*
ELECTRICAL/ELECTRONIC	3	17	51234	56414	*	*	*	8	29	52150	56164	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				1	1	54000	54000	*	*	*
MECHANICAL	5	7	48076	44883	*	*	*	8	12	46348	46196	*	*	*
METALLURGICAL	4	5	51640	51212	*	*	*	14	18	49271	48739	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	3	3	46183	46183	*	*	*	4	4	43638	43638	*	*	*
BIOLOGICAL	1	2	25000	33125	*	*	*	4	6	29000	31800	*	*	*
CHEMISTRY	11	15	51533	48665	*	*	*	57	66	49393	48608	53000	50000	45000
GEOLOGICAL (INCL GEOPHYS)	+	1	+	46000				+	10	+	52184			
MATHEMATICS	+	+	+	+				4	6	39850	38483	*	*	*
PHYSICS	1	3	30000	38100	*	*	*	3	5	36667	38860	*	*	*
POLYMER	+	1	+	52500				3	6	48533	48417	*	*	*
TOTALS	67	134						169	307					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27742 924 38500/25000			24893 23 40000/21500	23756 4	23625 4		24713 6	27000 1
BUSINESS ADMIN (INCL MGMT	21120 1	23500 2		21909 28 31700/17000	21391 8	20000 1	27873 8	26865 26 39000/25000	18000 1
ECONOM & FINANCE (BANKING	30886 22 38500/28500			25318 133 43000/21000	28250 8	24740 5	23600 2	28852 60 37500/26000	21600 1
MANAGEMENT INFO SYSTEMS	28844 9			25500 2		29404 4	29444 9	30314 14	
MARKETING/MARK MGMT (RESR	27000 1	17000 6		23240 20 32400/20000	24000 1	27900 5	24857 7	24400 5	
REAL ESTATE				22500 2					
ADVERTISING		23000 7			21000 1	23400 4			
COMMUNICATIONS		18573 6		22400 5		20100 6	23600 5	26500 1	20000 1
JOURNALISM		16971 8		22000 1		22150 8	20750 4	22000 1	
TELECOMMUN/BROADCASTING				22000 2		26240 4			
TEXTILES & CLOTHING						13000 1			
FOREIGN LANGUAGES		31500 1	22100 1						
LETTERS (incl English, Li		21000 1		18000 1		20500 2		31000 1	
VISUAL & PERFORMING ARTS		16250 2	17000 1						
HUMANITIES - OTHER		12480 1		40000 1		19500 1			
HISTORY				27000 1		24000 1	16000 1	32000 1	
POLITICAL SCIENCE/GOVT				22000 2	16000 1	17000 1	28900 1	25550 2	
PSYCHOLOGY						35000 1			22000 1
SOCIOLOGY								20000 1	
SOCIAL SCIENCES-OTHER						20000 1	25000 1	20800 1	14560 1
AEROSPACE & AERONAUTICAL								31900 3	
AGRICULTURAL								31700 1	
ARCHITECTURAL								28750 2	29220 3

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
CHEMICAL								34998 10	34000 1
CIVIL			32000 2					29040 79 36500/26400	29046 34 36000/27000
COMPUTER	29500 1					36433 3	27333 6	27667 9	30000 1
ELECTRICAL/ELECTRONIC	33600 3				28000 1	34673 22 39200/32000	30967 9	31867 42 37100/29000	32056 9
INDUSTRIAL	31500 2					32588 4	33192 6	30706 33 40000/28500	32500 2
MECHANICAL			35900 1				33333 3	32424 42 40000/29000	34708 15
METALLURGICAL								31200 2	33000 1
MINING (INCL GEOLOGICAL)								30100 11	26400 1
NUCLEAR								33200 2	
PETROLEUM									40000 1
ENGINEERING TECHNOLOGY								31333 3	
INDUSTRIAL TECHNOLOGY								31000 1	
AGRIBUSINESS								23000 1	
ANIMAL SCIENCES								21500 1	
PLANT SCIENCES								20000 2	
NATURAL RESOURCES								27000 1	
COMPUTER SCIENCE	29140 5			28401 3		32182 16	27985 42 39000/23000	30367 36 38400/28000	28000 2
COMPUTER PROGRAMMING							22000 2		
INFORMATION SCIENCES & SY	29429 7			30000 3		29180 6	26250 4	31492 12	28000 1
SYSTEMS ANALYSIS								28000 2	
ACTUARIAL	33000 1						24000 1	34643 7	
BIOLOGICAL									18500 1
CHEMISTRY								22500 2	19000 1

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
GEOLOGY & GEOLOGICAL SCI									24400 5
MATHEMATICS	31000 2			40000 1			29900 2	32967 6	
PHYSICS							19000 1		

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	24368 16	21750 2	25500 4	25749 36 32000/23000	20500 1	22045 13	14000 1		20000 1
BUSINESS ADMIN (INCL MGMT	19738 12	22186 7	17500 4	24339 58 35000/20800		20885 101 44000/17000	20167 3		26000 2
DISTRIBUTION MANAGEMENT						20250 2			
ECONOM & FINANCE (BANKING	24027 28 35500/15500		19500 2	25096 60 39000/20000		21880 27 28000/17000	17060 1	19500 1	24250 2
HOTEL/RESTAURANT MGMT.		20125 8	20044 40 28000/15705			21875 2			
HUMAN RSRCS (incl LABOR R				24700 1		18000 1			
MANAGEMENT INFO SYSTEMS	27633 9			27015 13		26431 5			27300 1
MARKETING/MARK MGMT (RESR	21820 10	18000 1	20500 2	24787 31 33000/22000		22844 146 45000/19000			26225 4
ADVERTISING	36000 1			25000 1		19500 5			15000 1
COMMUNICATIONS	23000 3	20000 3	15000 1	23511 9		22363 12			18000 1
JOURNALISM	25000 1			25300 5		23429 7			16236 8
TELECOMMUN/BROADCASTING			23000 2	24333 3		20923 13			
HUMAN ECOLOGY (HOME ECONO			22000 1	15300 1		19250 2			
TEXTILES & CLOTHING						20526 43 27000/16000			
MERCHANDISING MANAGEMENT						21912 21 27000/20000			
FOREIGN LANGUAGES				21600 1		19400 2	25000 1		
LETTERS (incl English, Li	25000 1			23100 2	12500 1	18714 7			15232 3
VISUAL & PERFORMING ARTS		13000 2				16300 5			15124 4
HUMANITIES - OTHER	20000 1	37000 1		23998 9		22165 17		25000 1	
CRIMINAL JUSTICE				20000 1	19833 3	17926 2		23000 1	
HISTORY				17500 1		15000 1			
POLITICAL SCIENCE/GOVT	25667 3			24233 3	11440 2	20571 7		22000 1	26525 2
PSYCHOLOGY		18763 4	17000 1	24400 3		20283 15		21000 1	

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	FINANCE		HOSPITALITY(AM		HOSPITALITY(HO		INSURANCE		LEGAL SVCS	MERCHANDISING		PERSONNEL SUPP		PROTECTIVE SER		PUBLISHING	
SOCIOLOGY	20000	1			19250	2	19000	1		19400	2	14000	1	23000	1		
SOCIAL SCIENCES-OTHER							23500	1		21900	4						
COMPUTER							24000	1		25250	2						
ELECTRICAL/ELECTRONIC										26500	1						
INDUSTRIAL	31000	1					25500	2									
MECHANICAL										33000	2						
ENGINEERING TECHNOLOGY																28000	1
INDUSTRIAL TECHNOLOGY	33000	1															
AGRIBUSINESS			21500	2						17750	1						
PLANT SCIENCES										12480	1						
NATURAL RESOURCES										20000	1						
OTHER AGRICULTURAL SCIENC										22000	1						
COMPUTER SCIENCE	27569	13			22500	1	27074	16		26913	8			22500	1	28000	4
COMPUTER PROGRAMMING							27271	9		27750	2						
INFORMATION SCIENCES & SY	16000	1					28854	3									
PHARMACY										36000	1						
ACTUARIAL	32000	1					31784	16									
BIOLOGICAL										21200	5						
CHEMISTRY																15600	1
MATHEMATICS	31500	1					27786	8		22820	3						

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE		RESEARCH ORGAN		TRANSPORTATION		UTILITIES		EDUCATION		FEDERAL GOVERN		LOCAL/STATE GO		HOSPITALS		HEALTH SRVCS (	
ACCOUNTING	23250	6			21563	7	25833	11	19000	2	22101	13	24422	9	26667	3	23665	8
BUSINESS ADMIN (INCL MGMT			23836	5	22100	4	27718	5	23125	4	22503	13	24440	5	20000	1	23333	3
DISTRIBUTION MANAGEMENT					26000	1					22500	1						
ECONOM & FINANCE (BANKING					18500	2	24440	5			21893	12	22926	5			28400	5
HUMAN RSRCS (incl LABOR R											22067	1	24500	1				
MANAGEMENT INFO SYSTEMS			23040	1	29400	1	29273	11	28900	1			28000	1	28600	1		
MARKETING/MARK MGMT (RESR	18000	2	25000	1	18800	5	22296	5			22100	1	21367	3			29714	7
ADVERTISING	50000	1																
COMMUNICATIONS	10900	1			20500	5	20460	4	21333	3	23531	4	24000	1	22500	3	19000	1
JOURNALISM	22000	1							16500	2								
TELECOMMUN/BROADCASTING									20000	1							28000	1
ELEMENTARY EDUCATION									20162 29919/14800	71								
PRE-ELEMENTARY EDUCATION									20193	6								
PHYSICAL EDUCATION									18990	6					13440	1	23000	1
SPECIAL EDUCATION									22083	12								
HUMAN ECOLOGY (HOME ECONO															23478	5	23000	1
FOREIGN LANGUAGES							23000	1	19473	7								
LETTERS (incl English, Li									21057	7	21987	2					12700	2
VISUAL & PERFORMING ARTS							15750	2	20418	10			12000	1	18600	1	18720	1
HUMANITIES - OTHER									21019	3			36500	1	21500	2	12000	1
CRIMINAL JUSTICE									15013	1	16500	2	23805	18	22000	1		
HISTORY									20750	2								
POLITICAL SCIENCE/GOVT											22800	5	19230	4				

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
PSYCHOLOGY					19423 6		15100 2	20050 4	15867 7
SOCIOLOGY							23500 4	19000 1	17617 4
SOCIAL SCIENCES-OTHER	15000 1		25000 1		20509 5	24000 2	17987 5		17750 2
AEROSPACE & AERONAUTICAL		30000 1				27951 10			
AGRICULTURAL							32167 3		
ARCHITECTURAL						27332 1			
CHEMICAL		35465 3	24812 1	30600 2		22067 1			
CIVIL		32600 3	25949 26 29760/24144	32992 9		26722 15	27519 96 38000/24752		
COMPUTER		29250 2		35000 2	26400 1	32985 2	26750 2		
ELECTRICAL/ELECTRONIC		35288 10		33276 82 39000/31800		28480 29 36500/22800	31250 2		
INDUSTRIAL			32540 1	32845 5		25695 3	23890 2	29120 1	
MECHANICAL		33889 9		32682 46 37800/30000		29106 14	32080 2		
METALLURGICAL				50400 1			26000 1		
NUCLEAR		34560 1		33200 2		28375 3	33500 1		
ENGINEERING TECHNOLOGY		32500 1		32600 1	31500 1	37294 1		19500 1	
ANIMAL SCIENCES					18000 1	22200 1			
COMPUTER SCIENCE		30900 6	29400 1	31551 7	25864 2	26739 4	24695 4	34000 1	29000 1
COMPUTER PROGRAMMING			29400 1						
INFORMATION SCIENCES & SY				29500 1		20195 1			28857 7
ALLIED HEALTH					21940 2	26000 1		30146 28 35500/27000	27938 8
HEALTH SCIENCES								24685 6	23750 2
NURSING							22175 1	27373 58 40000/22000	33555 2
PHARMACY								42000 1	

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ARCHITECTURAL & ENVIRONME					25000 2				
BIOLOGICAL		16000 1			22000 2	28000 1	22366 2	22250 2	14400 1
CHEMISTRY		23880 2	33000 1	28800 3	12693 3	27332 1	24500 1		
GEOLOGY & GEOLOGICAL SCI		21600 1				33000 1			
MATHEMATICS					20932 8	21023 1	13650 1	22000 1	
PHYSICS						24000 1			

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING	23000 1			25500 1	27173 6	24667 3	25786 7	22250 2	28332 21 31000/264(
BUSINESS ADMIN (INCL MGMT				20800 1	24750 2	27000 1	30675 16	18333 3	28001 16
DISTRIBUTION MANAGEMENT							29200 2		29500 1
ECONOM & FINANCE (BANKING	23000 1			26000 1	25840 2	25500 3	28493 21 35000/25500	25400 2	30032 13
HUMAN RSRCS (incl LABOR R								27000 2	30000 1
MANAGEMENT INFO SYSTEMS					26497 7	31000 1			32452 5
MARKETING/MARK MGMT (RESR					23920 1	25500 1	28956 13	28000 2	28143 23 37300/25000
ADVERTISING								18000 1	23000 1
COMMUNICATIONS			15000 1	16645 1		21600 1	27925 4	23740 2	31233 3
JOURNALISM						13000 1	24000 1		29900 2
TELECOMMUN/BROADCASTING							30000 2		29300 4
ELEMENTARY EDUCATION	14773 3						16000 1		
PRE-ELEMENTARY EDUCATION	20000 1								
HUMAN ECOLOGY (HOME ECONO			16500 1						
LETTERS (incl English, Li							38000 1	20800 1	
VISUAL & PERFORMING ARTS			28000 1						
HUMANITIES - OTHER				15500 1			32900 2		
CRIMINAL JUSTICE			15000 2						
HISTORY			24000 1						
POLITICAL SCIENCE/GOVT	15600 1		21000 2						24167 3
PSYCHOLOGY	17020 3		18850 15	17700 1			33500 2		32796 1
SOCIOLOGY	18000 1		16680 5						
SOCIAL SCIENCES-OTHER			19196 5	18000 1			20000 1		

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
AEROSPACE & AERONAUTICAL					30701 33 38480/29000		32000 1		
AGRICULTURAL						25000 2	33317 6		
ARCHITECTURAL								27250 2	
CHEMICAL					35220 2	36300 7	35848 10		37336 216 41500/35820
CIVIL					30500 2	37000 1	30568 5	29473 11	35208 2
COMPUTER					31070 2		32000 1		33475 5
ELECTRICAL/ELECTRONIC				30500 1	32896 49 38200/30420	39600 1	33637 75 37200/32000		36591 26 39732/34800
INDUSTRIAL					24000 1	33800 2	33018 40 40000/31000	33020 3	34951 31 41316/32100
MECHANICAL					31206 46 39260/29000	34273 8	33652 171 41280/31000	34150 4	36698 65 54780/33600
METALLURGICAL							34493 9		30900 2
MINING (INCL GEOLOGICAL)							26400 1		
ENGINEERING TECHNOLOGY		27000 1			29690 10		37964 13	26720 5	36240 3
INDUSTRIAL TECHNOLOGY					31200 1		25960 5		
AGRIBUSINESS	22000 1					22950 10			28500 1
ANIMAL SCIENCES	25000 1					18889 9			
PLANT SCIENCES						19500 2			
COMPUTER SCIENCE			26000 1		28602 15		29160 5		33214 16
COMPUTER PROGRAMMING	20238 1								
INFORMATION SCIENCES & SY							28800 4		32783 10
HEALTH SCIENCES				20000 1					
NURSING						25000 1			
PHARMACY									40260 4
ARCHITECTURAL & ENVIRONME								19500 1	

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 3

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BIOLOGICAL			13500 1			26000 1			27333 3
CHEMISTRY							30000 1		29869 26 36000/24960
MATHEMATICS					33000 1		31200 2	23500 1	35000 2
OTHER PHYSICAL & EARTH SC							30000 1		
POLYMER SCIENCE									37500 1

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD &~PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	32239 14	28245 16	28339 14	29750 4	23268 5	26500 1	29500 1	26500 3	28013 45 35000/26000
BUSINESS ADMIN (INCL MGMT	32217 6	26983 12	27664 28 44000/25000	25000 2	24167 6		27680 5	30467 3	26700 5
DISTRIBUTION MANAGEMENT		33800 1	30250 2	30000 1					
ECONOM & FINANCE (BANKING	27884 19	28416 25 30500/25400	26143 7	27050 5	27000 1	26500 1	26350 4	28300 6	29275 12
HOTEL/RESTAURANT MGMT.			27650 2						
HUMAN RSRCS (incl LABOR R			26000 1				23000 1		26500 3
MANAGEMENT INFO SYSTEMS	29975 2	28008 1	25782 5	33000 1	29500 1	27600 1	29800 2	30000 1	
MARKETING/MARK MGMT (RESR	26459 22 30400/25000	25774 11	25467 45 35500/24000	24791 10			27333 6	25413 8	26750 4
ADVERTISING			26000 1	25000 1	25000 1				
COMMUNICATIONS	31020 2		26100 2	23250 2					
JOURNALISM			22050 2						29380 1
TELECOMMUN/BROADCASTING	26000 1		26500 3						
TEXTILES & CLOTHING	26000 1	27000 1							
FOREIGN LANGUAGES			25000 1						
LETTERS (incl English, Li		22500 1							
VISUAL & PERFORMING ARTS	19600 1								
HUMANITIES - OTHER		28500 1	19250 2	18750 2			24250 2		
CRIMINAL JUSTICE	21000 1							22000 1	
POLITICAL SCIENCE/GOVT	25000 1		24500 1					29000 1	
PSYCHOLOGY			29000 1					17160 1	24504 1
SOCIOLOGY				28000 1					
SOCIAL SCIENCES-OTHER				28000 1		12584 1			
AEROSPACE & AERONAUTICAL	29750 2	34800 2		37500 2	23040 1				35700 2

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
AGRICULTURAL			33600 3						34320 2
BIOENGINEERING & BIOMEDIC		32000 1							
CHEMICAL		37632 10	37156 40 40250/35000	38142 12	36120 4		37071 14	37154 13	38755 169 46200/36500
CIVIL		33300 4			29951 9	33165 4	35500 1	32400 2	35269 26 38040/32500
COMPUTER	33986 30 42000/32500	34795 22 45700/32500						31800 1	34525 4
ELECTRICAL/ELECTRONIC	33953 48 39200/32240	33567 135 38700/31408	35058 8	36350 5	34456 32 38100/33000	38000 1	37500 1	36657 16	36725 37 39600/35900
ENIVRONMENTAL ENGINEERING						28000 1			
INDUSTRIAL	33626 7	32721 35 38500/31000	34021 19	33008 6	33451 29 38400/32400	35400 1	30000 1	33625 8	33798 5
MECHANICAL	36120 3	33494 89 37500/30840	34522 23 37500/33000	36660 10	32655 51 36000/28500		33333 9	35975 20 38500/34200	37238 125 54487/33500
METALLURGICAL	35400 1	33025 4			33733 43 36000/32400			34800 2	40200 1
MINING (INCL GEOLOGICAL)						33591 5			33900 1
NUCLEAR		35400 2			36000 1				
PETROLEUM									39226 16
ENGINEERING TECHNOLOGY		29400 4		32000 1	29592 10			31000 1	33943 5
INDUSTRIAL TECHNOLOGY			32000 1						
AGRIBUSINESS					33000 1				32000 1
ANIMAL SCIENCES			27000 1						
PLANT SCIENCES			26000 1						
OTHER AGRICULTURAL SCIENC			21525 4						
COMPUTER SCIENCE	31404 20 37620/27600	33358 30 44040/31820	31500 2	34800 1	31950 2		31950 2	32400 2	34662 20 48000/32000
INFORMATION SCIENCES & SY	30243 13	29550 4							29900 10
SYSTEMS ANALYSIS					31000 1				
BIOLOGICAL								21792 1	

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
CHEMISTRY			33800 2						
GEOLOGY & GEOLOGICAL SCI									39500 1
MATHEMATICS	30000 1		27500 1						38000 1
PHYSICS									33600 1

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING		29400 1	29250 2	12000 1	17500 1	26333 3	22009 11
BUSINESS ADMIN (INCL MGMT	24633 3	22000 1	30546 6		20900 9	22000 1	22600 14
ECONOM & FINANCE (BANKING	24333 3		31000 3	26100 1	27625 4	27500 4	22806 9
MANAGEMENT INFO SYSTEMS			31700 2	30000 1			23000 1
MARKETING/MARK MGMT (RESR	25390 20 27400/23950		26333 3	25300 2	27333 9	23020 2	21648 23 30000/16500
ADVERTISING							18500 3
COMMUNICATIONS					24000 1	26750 2	18167 3
JOURNALISM					27000 3	18000 1	21011 7
TELECOMMUN/BROADCASTING			12000 1		28400 3		
PRE-ELEMENTARY EDUCATION							18000 1
TEXTILES & CLOTHING					17853 3		
FOREIGN LANGUAGES							20000 1
VISUAL & PERFORMING ARTS							24000 1
HUMANITIES - OTHER					27500 1		23000 1
HISTORY							25000 1
POLITICAL SCIENCE/GOVT	35000 1						21000 2
PSYCHOLOGY					27500 1	24000 1	19000 1
SOCIOLOGY	22000 1						14000 1
AEROSPACE & AERONAUTICAL							25500 2
AGRICULTURAL							28866 5
BIOENGINEERING & BIOMEDIC			30720 5				
CHEMICAL		38100 1	38400 1	36940 1		37667 3	32440 4
CIVIL			28000 1	37500 1		27540 2	29443 15

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91 90th: 22080 / 10th: 18330 PART 6 - PAGE 2

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI		OTHER EMPLOYER	
COMPUTER													29710	10
ELECTRICAL/ELECTRONIC	32400	1	35100	1	34920	5	32500	1			32524	11	32053 40000/27500	25
ENIVRONMENTAL ENGINEERING	33000	1											28000	1
INDUSTRIAL	33250	2			34000	1	30500	1	28600	4	32460	17	29315	13
MECHANICAL	38650	2	35000	1	33645	10	34200	3	35400	1	36180	15	31939 39600/27400	40
METALLURGICAL							32020	5			34320	1	30250	2
MINING (INCL GEOLOGICAL)									28000	1				
ENGINEERING TECHNOLOGY	23530	2			33500	2	25000	1			27170	1	27520	5
INDUSTRIAL TECHNOLOGY													19333	3
AGRIBUSINESS													21100	1
ANIMAL SCIENCES													14400	1
PLANT SCIENCES													19333	3
NATURAL RESOURCES													18140	2
COMPUTER SCIENCE			30000	1	30033	3					29000	1	29780	4
COMPUTER PROGRAMMING									21375	2				
INFORMATION SCIENCES & SY													19000	1
CHEMISTRY											33180	1	20450	2
POLYMER SCIENCE							33000	1						

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27817 957 38500/25000	19255 34 31500/14000	19550 2	24530 221 43000/20000	24050 23 39000/18500	23697 49 45000/15000	25792 38 32500/19000	27964 119 39000/25000	20527 6
BACHELOR - TECHNICAL	30476 21 34800/29000		33300 3	30743 7	28000 1	33185 51 39200/29340	28540 76 39000/22500	30646 310 40000/27000	30208 78 60000/25000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	23702 86 48000/15600	20566 28 37000/15000	20208 59 28000/15705	24791 240 39000/20000	16483 7	21630 462 45000/17000	18651 7	22250 6	19822 29 33000/13200
BACHELOR - TECHNICAL	27883 18	21500 2	22500 1	28564 55 37000/24000		24875 28 36000/18000		22500 1	25933 6

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	22783 12	23889 7	21278 26 29400/16000	25336 44 32000/18500	20366 149 36415/15000	22184 56 35000/16973	22755 60 38000/17600	22162 23 31000/18500	22170 44 48000/14560
BACHELOR - TECHNICAL		32210 40 39200/28000	26575 31 33000/24500	32984 161 50400/31000	21411 22 32000/13500	27883 91 42000/22800	27369 118 42000/24732	27990 99 42000/22000	27786 21 36000/26000

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	17725 11		18716 33 32000/14400	20021 7	26312 18	24418 11	28863 73 50000/24000	23105 15	28739 94 37300/24500
BACHELOR - TECHNICAL	22413 3	27000 1	19750 2	25250 2	31285 162 39260/29000	27545 44 39600/18000	33477 350 60000/30000	29295 27 41400/23500	36097 413 54780/32000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	28516 70 55000/21000	27673 69 33800/23520	26409 117 44000/21500	26005 30 33000/22750	24488 14	23296 4	27067 21 31500/25000	26757 24 33400/24000	27969 71 36000/26000
BACHELOR - TECHNICAL	33114 125 42000/28000	33549 342 46000/31000	34639 105 41000/31500	36376 37 40000/32000	33073 184 39000/29520	33501 12	35211 28 40500/31200	35482 66 39000/33000	37316 427 54487/33000

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	25418 28 35000/22000	25700 2	28775 17	23740 5	24596 35 31000/17000	25181 14	
BACHELOR - TECHNICAL	32033 8	34550 4	32934 28 38400/29000	32724 14	27569 8	33539 52 47000/28080	

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	32885 26 41000/29000	38400 2		30971 11	43250 2		35087 3	36913 15	
MBA--TECH			29120 1	55000 1	55800 5	38600 5	37767 3		29000 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	38750 2	39000 2		35000 3		32500 5			
MBA--TECH				33275 4					

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	32500 4		34000 3	37000 1		27333 3	22000 1	29167 3	35833 3
MBA--TECH	40000 1			42300 1			30300 1		

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH		20000 1			26500 1		35608 13	33000 2	44063 8
MBA--TECH							41250 4	33000 1	44513 6

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	33000 1	41500 4	37761 5	55000 3	29000 1		38600 3	35500 2	36764 5
MBA--TECH	35000 2	40000 1	42250 2	48000 1	40250 1			34000 1	41800 2

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH					33000 1	37843 3	52000 1
MBA--TECH					36000 1		

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27789 934 38500/25000	25791 245 55000/19500	21500 1	24875 4	23000 1				27363 23 31000/24000
BUSINESS ADMIN (INCL MGMT	22040 3	22056 9	21412 13	21216 5	27000 1			15000 1	26107 19
ECONOM & FINANCE (BANKING	30567 15	27125 38 48000/20000	25583 12	24671 75 32000/21000	29350 10	33000 1	20000 1	25750 2	28110 117 40000/23000
HOTEL/RESTAURANT MGMT.		21000 1							
MANAGEMENT INFO SYSTEMS	28820 5								28733 3
MARKETING/MARK MGMT (RESR	27000 1	20367 3	20625 4	23945 11				24000 1	21667 3
REAL ESTATE				24000 1					21000 1
ADVERTISING				21000 1					36000 1
COMMUNICATIONS		19000 2	23000 1	18161 4					35000 1
JOURNALISM		16500 4							
TELECOMMUN/BROADCASTING				19000 1					
ELEMENTARY EDUCATION		16000 1							
HUMANITIES - OTHER		25000 1							
POLITICAL SCIENCE/GOVT		35000 1	22000 1	22000 1					36000 1
PSYCHOLOGY		23000 1							22000 1
SOCIAL SCIENCES-OTHER		15000 1							20000 1
CIVIL								29000 1	
INDUSTRIAL									31000 1
INDUSTRIAL TECHNOLOGY									33000 1
COMPUTER SCIENCE	24000 1								
INFORMATION SCIENCES & SY	26500 2								
MATHEMATICS				11440 1					

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING	24000 1	27996 1	21700 2						
BUSINESS ADMIN (INCL MGMT	24500 2	24711 22 28500/22000	22184 17		17000 1			20800 1	
ECONOM & FINANCE (BANKING	26750 4	25200 22 39000/20800	22416 12						
MARKETING/MARK MGMT (RESR	18000 1	25111 9	22515 6		18200 5				
ADVERTISING							24500 4	18000 1	21000 2
COMMUNICATIONS		27100 2	23000 4	17250 2	20150 2		24998 12	21142 13	19700 3
JOURNALISM			21750 2	12532 2		18735 8	10700 1	23054 7	18643 7
TELECOMMUN/BROADCASTING		25333 3				28480 2	24000 2	20000 1	
TEXTILES & CLOTHING				15000 1					
FOREIGN LANGUAGES			21600 1						
LETTERS (incl English, Li		24000 1	22200 1			22000 1		19000 1	16348 2
VISUAL & PERFORMING ARTS				18017 6			15838 4		
HUMANITIES - OTHER		23250 4	24900 3	12480 1					
CRIMINAL JUSTICE		20000 1						15013 1	
HISTORY				25000 1					
POLITICAL SCIENCE/GOVT	20500 2		22350 2	26000 1				15600 1	17000 1
PSYCHOLOGY		14700 1			35000 1			17000 1	
SOCIOLOGY			21000 1						
SOCIAL SCIENCES-OTHER			23500 1						
ELECTRICAL/ELECTRONIC				33780 1					
INDUSTRIAL		26000 1	25000 1						
MECHANICAL				34000 1			35110 8		26000 1
METALLURGICAL							33000 1		

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ENGINEERING TECHNOLOGY				25020 3					
INDUSTRIAL TECHNOLOGY									26000 1
AGRIBUSINESS								22000 1	
COMPUTER SCIENCE			11520 1						
ACTUARIAL		17500 1							
CHEMISTRY									15600 1
MATHEMATICS	15000 1								

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING			21000 2				21750 4	25206 2	22097 15
BUSINESS ADMIN (INCL MGMT		25342 9	25118 25 34200/20000	27831 11	20500 2	31048 10	25301 55 50000/20000	21540 2	
DISTRIBUTION MANAGEMENT		30000 1		30300 5		29200 1			
ECONOM & FINANCE (BANKING			22942 13		25767 3	35000 1	25050 59 40000/19200	20165 3	23341 3
HOTEL/RESTAURANT MGMT.							27650 2		
HUMAN RSRCS (incl LABOR R							25000 1		
MANAGEMENT INFO SYSTEMS							28000 1		
MARKETING/MARK MGMT (RESR	20000 4	23487 12	23499 81 30000/19500	24333 3	20988 8	21000 3	25911 218 48000/22000	22000 2	22100 1
ADVERTISING	26375 4				15000 1		23509 11		
COMMUNICATIONS	18500 2	22033 3	22500 2				24425 19	15600 1	
JOURNALISM	18750 4	20793 2	22750 4				27050 10		
TELECOMMUN/BROADCASTING			21200 10				26181 16		
HUMAN ECOLOGY (HOME ECONO	22000 1						15300 1		
TEXTILES & CLOTHING			20855 33 27000/19000				20750 4		
MERCHANDISING MANAGEMENT			23125 8						
FOREIGN LANGUAGES					31500 1		20333 3		
LETTERS (incl English, Li			23000 2	13000 1			23000 3	27000 1	
VISUAL & PERFORMING ARTS		13645 1					13125 4		
HUMANITIES - OTHER		11500 1	22063 8			46000 1	25130 10		
CRIMINAL JUSTICE							22000 1	19998 2	20900 1
HISTORY		19500 2					16000 1		
POLITICAL SCIENCE/GOVT		17500 1					25793 7	18644 9	24000 1
PSYCHOLOGY			20160 5		21000 1		24645 8		

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
SOCIOLOGY			19200 1				23200 3		
SOCIAL SCIENCES-OTHER		20000 1		25000 1			28000 1	17160 2	
AEROSPACE & AERONAUTICAL							37400 1		
CHEMICAL		38500 1		34500 1		37020 1	36767 3		
CIVIL					36100 1				
COMPUTER							28000 2		
ELECTRICAL/ELECTRONIC					35700 1		31007 12		
INDUSTRIAL			30840 1				31733 22 34000/31000		40000 1
MECHANICAL		34500 1			32500 1		32382 22 37400/31000		
ENGINEERING TECHNOLOGY					32150 2		38000 2		
AGRIBUSINESS							25900 5		
ANIMAL SCIENCES			27000 1				22000 2		
PLANT SCIENCES							15740 2		
OTHER AGRICULTURAL SCIENC							22000 1		
COMPUTER SCIENCE					29000 1				
INFORMATION SCIENCES & SY							31500 1		
BIOLOGICAL			20250 4				25167 3		28000 1
CHEMISTRY							29903 6		
MATHEMATICS			22000 1				32500 3		
OTHER PHYSICAL & EARTH SC							30000 1		

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT		26000 1	23667 6						28614 7
DISTRIBUTION MANAGEMENT			22500 1						
ECONOM & FINANCE (BANKING	17600 1	17060 1							
HUMAN RSRCS (incl LABOR R									23000 1
COMMUNICATIONS		24000 1	28750 2						26500 1
TEXTILES & CLOTHING							14560 1		
VISUAL & PERFORMING ARTS		12000 1							
HUMANITIES - OTHER		30750 2							
CRIMINAL JUSTICE		23524 19	12000 1	23000 1					
POLITICAL SCIENCE/GOVT			22000 1						
PSYCHOLOGY		19000 2							
SOCIOLOGY		24333 3							
SOCIAL SCIENCES-OTHER		16000 1	24000 2		17614 1			17680 2	
AEROSPACE & AERONAUTICAL							29424 13		31300 8
AGRICULTURAL							32588 5	27000 1	
ARCHITECTURAL							28540 4		
BIOENGINEERING & BIOMEDIC						30900 4			
CHEMICAL							36627 8	35755 9	37358 29 41000/35820
CIVIL							28619 174 38040/24752	30112 18	33350 8
ELECTRICAL/ELECTRONIC		32300 1	37500 1				33632 34 38000/30500		34168 120 38400/31500
ENIVRONMENTAL ENGINEERING								28000 2	33000 1
INDUSTRIAL						27000 1	33100 2		33623 125 41316/31000
MECHANICAL							33476 93 60000/29000	33500 2	34785 251 54780/31500

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
METALLURGICAL							32533 3		33697 35 36000/32400
MINING (INCL GEOLOGICAL)								28700 4	30950 2
NUCLEAR			27334 1						32500 1
PETROLEUM									40000 1
ENGINEERING TECHNOLOGY							25884 8	33000 1	33154 21 60000/29500
INDUSTRIAL TECHNOLOGY							21067 3		25000 2
ANIMAL SCIENCES			22200 1						
BIOLOGICAL								21077 3	
CHEMISTRY								27400 3	24000 1
GEOLOGY & GEOLOGICAL SCI			33000 1					21333 3	
MATHEMATICS					13650 1				

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT	28956 5		32000 1		33000 1				
MANAGEMENT INFO SYSTEMS			27000 1						
LETTERS (incl English, Li									10000 1
VISUAL & PERFORMING ARTS									19500 2
AEROSPACE & AERONAUTICAL	27533 1	33400 1	26252 1	29500 1	30693 4	30207 3		30425 4	30900 20 38480/29000
AGRICULTURAL					38100 1	29667 3	33600 2	31129 8	33600 1
ARCHITECTURAL								27750 2	28666 2
BIOENGINEERING & BIOMEDIC			32000 1						30000 1
CHEMICAL		41000 1			37704 42 41500/36000	39700 1	37857 340 46200/36000	37006 33 46000/34000	36857 47 41000/35000
CIVIL	33600 1	28567 3			36700 1	29500 2		28441 45 36000/24752	29799 68 38040/26880
COMPUTER	30685 24 38000/27000	34800 1	31562 12	36664 15	32250 2			30732 12	34309 15
ELECTRICAL/ELECTRONIC	32838 23 37500/31000	33524 75 39600/31500	33612 27 37500/31490	33974 66 39200/30420	32515 30 39200/26500	30893 22 36400/25000	36917 6	33734 88 42000/29750	33740 148 40800/30160
INDUSTRIAL	32000 4	31500 1			37500 1		26875 2	32142 38 38000/28000	32066 55 37080/30000
MECHANICAL	34690 4	33952 29 47000/32000	34200 1	33010 2	34964 38 40000/33000	35302 11	36366 17	34320 143 45000/30000	33520 173 54487/28000
METALLURGICAL		50400 1			33646 7		33975 4	33064 9	33684 10
MINING (INCL GEOLOGICAL)						26667 3		31500 2	33591 5
NUCLEAR		33700 2			32400 1	36000 1	34800 1		32084 3
PETROLEUM								40800 1	39121 15
ENGINEERING TECHNOLOGY		32600 1		27500 1	43000 2	32500 1	30000 1	27500 7	31755 9
COMPUTER SCIENCE	32539 18		31690 25 37620/28860	36088 1	34900 3	20800 1		31720 1	31053 19
INFORMATION SCIENCES & SY	29500 1								
SYSTEMS ANALYSIS									31000 1
BIOLOGICAL					26000 1		21792 1		

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
CHEMISTRY					29917 7	28450 6	28788 5	28000 1	
GEOLOGY & GEOLOGICAL SCI								36250 2	
PHYSICS									33600 1
POLYMER SCIENCE					35250 2				

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
ACCOUNTING	18000 1								23000 1
BUSINESS ADMIN (INCL MGMT	24000 2	18700 1							
MARKETING/MARK MGMT (RESR	28000 1								20000 1
COMMUNICATIONS	15000 1								
PHYSICAL EDUCATION							13440 1		23000 1
HUMAN ECOLOGY (HOME ECONO									23398 6
LETTERS (incl English, Li									15987 2
HUMANITIES - OTHER									18500 2
PSYCHOLOGY			18700 1	12480 1			22090 1		16780 2
SOCIOLOGY				14560 1					19000 1
CIVIL				29200 1					
COMPUTER								34000 1	
INDUSTRIAL		23832 1			31080 1				
MECHANICAL			34000 1						
ENGINEERING TECHNOLOGY			19500 1		37500 1				
COMPUTER SCIENCE			33500 1						24000 1
ALLIED HEALTH			25375 4		28056 9		31630 20 35500/30000		25147 6
HEALTH SCIENCES			25750 2						24019 6
NURSING	32044 4			27455 56 40000/22000					11280 1
PHARMACY						39840 6			
BIOLOGICAL		31500 1	16000 1						19250 2
CHEMISTRY		22500 1							
MATHEMATICS	22000 1								

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					21120 2	29000 1			
BUSINESS ADMIN (INCL MGMT	18500 1	19500 1			27732 5	25476 5	29129 6		
DISTRIBUTION MANAGEMENT						27500 1			
ECONOM & FINANCE (BANKING					27950 4	30667 3	27333 3		
MANAGEMENT INFO SYSTEMS					27471 35 33600/24240	29409 31 32700/27360	28631 23 35400/25500		
MARKETING/MARK MGMT (RESR					26500 2				
COMMUNICATIONS		20000 1							
JOURNALISM					28000 1				
HUMAN ECOLOGY (HOME ECONO		16500 1							
LETTERS (incl English, Li		10400 1					20800 1		
VISUAL & PERFORMING ARTS	23360 2								
HUMANITIES - OTHER		16750 2							
CRIMINAL JUSTICE		20500 2		17667 3					
HISTORY		24000 1				17500 1			
POLITICAL SCIENCE/GOVT	22000 1	20000 1				28900 1			
PSYCHOLOGY	26667 3	17433 12		16814 11	17500 1		15500 1		
SOCIOLOGY	14400 1	20000 1		18701 7	19500 2				
SOCIAL SCIENCES-OTHER	18000 1	18833 3		18995 4	25000 1				21000 1
AGRICULTURAL									25000 1
CHEMICAL						29000 1			
CIVIL					29500 1		30560 8		
COMPUTER					30972 21 37700/26000				
ELECTRICAL/ELECTRONIC					33250 4	32944 9	34626 4		

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91 90th: 22080 / 10th: 18330 PART 7 - PAGE 2

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
INDUSTRIAL					30000 1	36000 1	33527 3		
MECHANICAL					29500 1	31500 2			
METALLURGICAL									26000 1
ENGINEERING TECHNOLOGY					31500 1	36927 5	29520 1		
INDUSTRIAL TECHNOLOGY							31000 1		
AGRIBUSINESS									24313 8
ANIMAL SCIENCES									17990 10
PLANT SCIENCES									20571 7
NATURAL RESOURCES									18760 3
OTHER AGRICULTURAL SCIENC									21525 4
COMPUTER SCIENCE					28842 111 48000/23000	31862 39 36960/27000	30133 52 40000/26000		
COMPUTER PROGRAMMING					25329 14		27572 3		
INFORMATION SCIENCES & SY					29342 50 34750/27000	27625 4	31238 12		
SYSTEMS ANALYSIS							25000 1		
NURSING									25000 1
ACTUARIAL							24000 1	32414 17	
BIOLOGICAL									14400 1
GEOLOGY & GEOLOGICAL SCI									25000 1
MATHEMATICS					24940 4	31200 1	35000 2	32065 9	
PHYSICS					19000 1				

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		29000 9		23572 9					
BUSINESS ADMIN (INCL MGMT		26500 25 39000/25000	23300 13	21824 153 44000/16100					27000 1
DISTRIBUTION MANAGEMENT				20250 2					
ECONOM & FINANCE (BANKING		28555 62 37200/26000		23308 62 34000/18750	22500 1				
HOTEL/RESTAURANT MGMT.				20112 49 28000/16500					
HUMAN RSRCS (incl LABOR R			26196 9	18000 1					
MANAGEMENT INFO SYSTEMS		30050 12		25528 2					
MARKETING/MARK MGMT (RESR		26500 3	30000 1	22650 84 44000/18000					
ADVERTISING				19375 4					
COMMUNICATIONS			22000 1	20874 17			21023 1		21000 1
JOURNALISM			22000 1	21964 11					
TELECOMMUN/BROADCASTING				23400 5					
ELEMENTARY EDUCATION									19944 - 74 29919/14000
PRE-ELEMENTARY EDUCATION				18000 1					20166 7
PHYSICAL EDUCATION									18990 6
SPECIAL EDUCATION									22083 12
HUMAN ECOLOGY (HOME ECONO				19250 2					
TEXTILES & CLOTHING				20140 10					
MERCHANDISING MANAGEMENT				21166 13					
FOREIGN LANGUAGES		22100 1		21663 4					20077 6
LETTERS (incl English, Li		31000 1		20071 7		12500 1			22900 6
VISUAL & PERFORMING ARTS				18400 4					20648 8
HUMANITIES - OTHER				21965 12		37000 1			21019 3

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91 90th: 22080 / 10th: 18330 PART 8 - PAGE 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
CRIMINAL JUSTICE						16000 1			
HISTORY		32000 1		24500 2					19500 1
POLITICAL SCIENCE/GOVT		25550 2		21091 11					
PSYCHOLOGY		18500 1	27501 3	21608 13					16720 2
SOCIOLOGY			14000 1	17500 5					
SOCIAL SCIENCES-OTHER				20037 5					20509 5
AEROSPACE & AERONAUTICAL		30000 1						30000 1	
CHEMICAL		36780 5						32667 3	
CIVIL		29729 17		34800 1					
COMPUTER		28000 2							
ELECTRICAL/ELECTRONIC		30478 9		35493 3				33706 5	
INDUSTRIAL		29724 17		33216 8					
MECHANICAL		31805 16		35342 10				26252 1	34800 1
METALLURGICAL				33640 4					
MINING (INCL GEOLOGICAL)		31525 4							
NUCLEAR				33049 2					
ENGINEERING TECHNOLOGY		29333 3		28000 2					
INDUSTRIAL TECHNOLOGY				27950 4					
AGRIBUSINESS				20770 5					
ANIMAL SCIENCES				25000 1					
NATURAL RESOURCES		27000 1							
COMPUTER SCIENCE		30826 23 36000/29000							
INFORMATION SCIENCES & SY		30886 14		27440 4					

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91 90th: 22080 / 10th: 18330 PART 8 - PAGE 3

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
SYSTEMS ANALYSIS		31000 1							
HEALTH SCIENCES									20000 1
ACTUARIAL		35357 7							
ARCHITECTURAL & ENVIRONME	25000 2		19500 1						
BIOLOGICAL							19500 1		22000 2
CHEMISTRY								27364 14	13039 2
GEOLOGY & GEOLOGICAL SCI								21600 1	
MATHEMATICS		33833 6		22500 2	28806 4				22288 7
PHYSICS									24000 1

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91 90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27820 958 38500/25000	25564 307 55000/18500	22949 32 32000/18000	24058 103 32000/19000	28625 12	33000 1	20000 1	22625 4	27693 171 40000/22000
BACHELOR - TECHNICAL	25667 3			11440 1				29000 1	32000 2

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	23900 10	24757 66 39000/20800	22458 52 35000/16973	17582 14	20367 9	20803 11	22610 23 33840/15000	20801 27 30000/15013	18753 15
BACHELOR - TECHNICAL	15000 1	21750 2	18260 2	28568 5			34876 9	22000 1	22533 3

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	21300 15	22704 33 32000/17000	22863 194 34200/19000	27078 21 33800/22000	22106 16	30230 16	25274 442 50000/19200	20113 24 28000/15600	22308 21 26214/20500
BACHELOR - TECHNICAL		36500 2	22977 7	34500 1	32933 6	37020 1	30718 88 44000/24000		34000 2

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	17600 1	23049 31 37000/17060	23385 13	23000 1	17614 1		14560 1	17680 2	27756 9
BACHELOR - TECHNICAL		32300 1	30009 4		13650 1	30120 5	30614 347 60000/24812	29805 46 40000/24000	34300 605 60000/31000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	28956 5		29500 2		33000 1				
BACHELOR - TECHNICAL	32034 76 44040/28000	33702 115 50400/31500	32403 67 37620/28860	34318 86 45700/30420	34872 142 52000/30400	31228 54 41500/24900	37463 379 46200/35100	33131 396 46000/27500	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	21800 5	18700 1	18700 1	13520 2			17765 2		
BACHELOR - TECHNICAL	30035 5	25944 3	25600 10	27486 57 40000/22000	29189 11	39840 6	31630 20 35500/30000	34000 1	

AVERAGE SALARY OFFERS JULY 1991 MCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 6/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	22180 9	18100 26 29000/14000		17794 25 26000/14000	26730 53 33600/23140	28696 43 35000/27000	27988 34 35400/25000		21000 1
BACHELOR - TECHNICAL					28928 209 48000/23000	32153 62 39200/27180	30540 88 40000/26000	32293 26 37000/29520	20978 37 30000/17500

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		28109 117 39000/25500	24454 29 38000/20000	21787 488 44000/16500	22500 1	21833 3	21023 1		20345 132 36415/15000
BACHELOR - TECHNICAL	25000 2	31173 126 40000/28000	19500 1	30706 46 38000/22000	28806 4		19500 1	29099 25 38000/21600	21778 14